# **Excellent conditions for connecting Germany's Mittelstand and Israeli startups**

### **Current situation**





## Germany offers ...



... some 15,000 Mittelstand companies with sales of over €50 million

including 1,300 "hidden champions"

... access to international markets especially through export-oriented Mittelstand companies



# Germany needs ...



... startup partnerships and innovations for Mittelstand companies

e.g. for Industry 4.0, data management, cyber security

#### Israel offers ...



... the most startups per capita in the world some 6,000 in the high-tech sector

... market-ready innovative products e.g. for Industry 4.0, data management, cyber security



## Israel needs ...



... export-oriented partners with access to international markets

transformation of startup nation to scaleup nation